



Andalusia Distributing Co. 117 Allen Avenue • PO Box 51 Andalusia, AL 36420 334.222.3671

Onpoint

DEALS ARE ONLY AVAILABLE FOR CUSTOMERS PARTICIPATING IN THE ONPOINT CENTER STORE PROGRAM

Developed specifically to help independent & small chain convenience stores be more competitive & drive profits. We provide you with the programs & tools needed to compete against the larger chains.

Our powerful scan data solution allows you to take advantage of the tobacco programs and center-store promotions from the best brands.

- OnPoint is compatible with most POS terminals and works seamlessly with your existing back office system. No hardware is required. There are no contracts, the setup is free, and getting started only takes minutes.
- To learn more, simply talk to your WAM distributor sales rep or visit <u>www.onpointds.com</u>.

EARN IN 3 WAYS

- 🧭 OnPoint Scan Allowances
- ♥ Promo\$ense Allowances
- Ongoing WAM rebates



Upcoming OnPoint promotions are identified by the OnPoint logo on the Promo\$ense page. These items are not required for participation in the program, but are available to support the promotion and maximize potential earnings.

POS SUPPORT

A variety of Point of Sale materials is available to support and communicate each promotion, including push bar clings and shelf talkers.





save **\$.25** DELIVERY ITEM # SIZE DESCRIPTION ALLOW SRP DATE 1/3oz Fruit by the Foot Berry Tie Dye \$0.25 \$2.89 **Buy Now** 756950 1/3oz 6 Buy Now 756951 Fruit by the Foot Strawberry Tie Dye \$0.25 \$2.89 1/4.25oz \$0.25 \$2.89 6 Buy Now 650555 **Gushers Flavor Mixers** Buy Now 1/4.25oz \$0.25 681077 Gushers Super Sour Berry \$2.89 6 751003 1/4.25oz \$0.25 \$2.89 Buy Now **Gushers** Tropical 6 Buy Now 787547 1/4.25oz Gushers Watermelon & Sour Apple \$0.25 \$2.89 6



SAVE UP TO **\$2.00**

DELIVERY DATE	ITEM #	SIZE	DESCRIPTION	ALLOW	SRP	
Buy Now	771282	10/2.25oz	Planters Cashews Cinnamon Brown Sugar	\$2.00	\$2.49	
Buy Now	771279	10/2.25oz	Planters Cashews Dill Pickle	\$2.00	\$2.49	
Buy Now	771283	10/2.25oz	Planters Cashews Rosemary Sea Salt	\$2.00	\$2.49	
Buy Now Buy Now	200791 200796	1/3oz 1/3oz	Planters Cashews Honey Roasted Planters Cashews Salted	\$0.20 \$0.20	\$2.99 \$2.99	





53.5% PROFIT

DELIVERY DATE	ITEM #	SIZE	DESCRIPTION	ALLOW	N E T C O S T	SRP	G.P.%	
Buy Now	679498	6/3oz	Bugles Cinnamon Toast Crunch	\$2.00		\$2.59		50
Buy Now	298087	6/3oz	Bugles Nacho	\$2.00		\$2.59		50
Buy Now	228086	6/3oz	Bugles Original	\$2.00		\$2.59		50
Buy Now	611863	6/3oz	Bugles Ranch	\$2.00		\$2.59		50
Buy Now	790108	6/3oz	Bugles Tabasco	\$2.00		\$2.59		50
Buy Now	786309	8/4.5oz	Chex Mix Bold Party Blend	\$2.00		\$3.79		50
Buy Now	786305	8/4.5oz	Chex Mix Cheddar	\$2.00		\$3.79		50
Buy Now	786308	8/4.5oz	Chex Mix Honey BBQ	\$2.00		\$3.79		50
Buy Now	786307	8/4.5oz	Chex Mix Jalepeno Cheddar	\$2.00		\$3.79		50
Buy Now	786306	8/4.5oz	Chex Mix Traditional	\$2.00		\$3.79		50
Buy Now	786304	8/4.5oz	Chex Mix White Cheddar	\$2.00		\$3.79		50
08/03/2025	614834	42	Chex Mix & Bugles Cash In On Your Cravings Mixed 42ct	\$12.00	\$69.89		53.5%	300
		6/3oz	Bugles Hidden Valley Ranch			\$3.29		
		6/3oz	Bugles Nacho Cheese			\$3.29		
		6/3oz	Bugles Original			\$3.29		
		8/4.5oz	Chex Mix Bold			\$3.79		
		8/4.5oz	Chex Mix Cheddar			\$3.79		
		8/4.5oz	Chex Mix Traditional			\$3.79		
		•				•		



UP TO **48.7%** PROFIT

DELIVERY DATE	ITEM #	SIZE	DESCRIPTION	ALLOW	N E T C O S T	S R P	G.P.%
08/10/2025	501753	36	BIGS Sunflower Seed 3 Flavor FS 36ct	\$5.94	\$60.75	\$3.29	48.7%
		12/5.35oz	Dill Pickle				
		12/5.35oz	Spicy Dill Pickle				
		12/5.35oz	Taco Supreme				
08/10/2025	753869	36	DAVID Sunflower Seeds 3 Flavor PW 36ct	\$4.86	\$49.83	\$2.49	44.4%
		12/5.25oz	Franks Red Hot Sunflower				
		12/5.25oz	Original Jumbo Sunflower				
		12/5.25oz	Ranch Sunflower				
8/10/2025	496648	96	Slim Jim Ciant PW 96ct	\$9.60	\$98.05	\$1.99	48.7%
		24/.97oz	SJ Giant Mild				
		48/.97oz	SJ Giant Original				
		24/.97oz	SJ Giant Tobasco				



EARN UP TO **3.6+%** on retailer program + bonus with scan data

SNACKS







UP TO 54.5% PROFIT

ITEM #	SIZE	DESCRIPTION	ALLOW	N E T C O S T	S R P	G.P.%
583830	24	Clif Builder's CU 24ct	\$8.00	\$35.89	\$3.29	54.5%
	12/2.4oz	Clif Builder's Chocolate Mint				
	12/2.4oz	Clif Builder's Chocolate Peanut Butter				
791766	72	SPK/SWF Monster Heads Halloween Peg FS 72ct	\$20.00	\$131.09	\$3.19	42.9%
	18/8oz	Sour Patch Kids				
	12/6.7oz	Sour Patch Kids Glow Ups				
	18/8oz	Sour Patch Kids Monsters Heads		-	a	
	12/6.7oz	Swedish Fish Glow Ups	" and!	. 4	5	
	12/8oz	Swedish Fish Red	SOU	2	1	
	583830	583830 24 12/2.4oz 12/2.4oz 791766 72 18/8oz 12/6.7oz 18/8oz 12/6.7oz	58383024Clif Builder's CU 24ct12/2.4ozClif Builder's Chocolate Mint12/2.4ozClif Builder's Chocolate Peanut Butter79176672SPK/SWF Monster Heads Halloween Peg FS 72ct18/8ozSour Patch Kids12/6.7ozSour Patch Kids Glow Ups18/8ozSour Patch Kids Monsters Heads12/6.7ozSwedish Fish Clow Ups	583830 24 Clif Builder's CU 24ct \$8.00 12/2.4oz Clif Builder's Chocolate Mint 12/2.4oz Clif Builder's Chocolate Peanut Butter 791766 72 SPK/SWF Monster Heads Halloween Peg FS 72ct \$20.00 18/8oz Sour Patch Kids 12/6.7oz \$our Patch Kids Glow Ups 18/8oz Sour Patch Kids Monsters Heads 12/6.7oz 12/6.7oz Swedish Fish Glow Ups Image: Sour Patch Kids Monsters Heads	TTEM # STZE DESCRIPTION ALLOW COST 583830 24 Clif Builder's CU 24ct \$8.00 \$35.89 12/2.4oz Clif Builder's Chocolate Mint 12/2.4oz Clif Builder's Chocolate Peanut Butter 791766 72 SPK/SWF Monster Heads Halloween Peg FS 72ct \$20.00 \$131.09 18/80z Sour Patch Kids 12/6.7oz Sour Patch Kids Glow Ups \$35.89 18/80z Sour Patch Kids Monsters Heads 12/6.7oz \$wedish Fish Glow Ups \$35.89	TTEM #STZEDESCRIPTIONALLOWCOSTSRP58383024Clif Builder's CU 24ct\$8.00\$35.89\$3.2912/2.4ozClif Builder's Chocolate Mint12/2.4ozClif Builder's Chocolate Peanut Butter\$20.00\$131.09\$3.1979176672SPK/SWF Monster Heads Halloween Peg FS 72ct\$20.00\$131.09\$3.1918/8ozSour Patch Kids12/6.7ozSour Patch Kids Glow Ups\$3000\$131.09\$3.1918/8ozSour Patch Kids Glow Ups\$3000\$3000\$3000\$3000\$300018/80zSour Patch Kids Monsters Heads\$2000\$131.09\$3.1918/80zSour Patch Kids Glow Ups\$30000\$30000\$3000018/80zSour Patch Kids Monsters Heads\$200000\$10000\$3000012/6.70zSwedish Fish Glow Ups\$30000\$30000\$3000012/6.70zSwedish Fish Glow Ups\$30000\$30000\$3000012/6.70zSwedish Fish Glow Ups\$30000\$30000\$3000012/6.70zSwedish Fish Glow Ups\$30000\$30000\$3000012/6.70zSwedish Fish Glow Ups\$300000\$30000\$3000012/6.70zSwedish Fish Glow Ups\$300000\$30000012/6.70zSwedish Fish Glow Ups\$300000\$30000012/6.70zSwedish Fish Glow Ups\$3000000\$30000012/6.70zSwedish Fish Glow Ups\$30000000000\$3000000000000012/6.70zSwedish Fish Glow Ups\$3000000000000







SNACKS

45.3% PROFIT

DELIVERY DATE	ITEM #	SIZE	DESCRIPTION	ALLOW	N E T C O S T	SRP	G.P.%	
Buy Now	211464	12/1.8oz	Keebler® Cheese Crackers with Cheddar Cheese	\$0.30		\$0.99		30
Buy Now	211648	12/1.8oz	Keebler® Cheese Crackers with Peanut Butter	\$0.30		\$0.99		30
Buy Now	211617	12/1.8oz	Keebler® Club Crackers with Cheddar	\$0.30		\$0.99		30
Buy Now	211662	12/1.8oz	Keebler® Toasty Crackers with Peanut Butter	\$0.30		\$0.99		30
Buy Now	768937	10/1.6oz	RKT Homestyle Original	\$5.00		\$2.09		50
08/24/2025	706176	72 24/1.8oz 24/1.8oz 24/1.8oz	Keebler Sandwich Cracker 72ct Keebler® Cheese Crackers with Peanut Butter Keebler® Club Crackers with Cheddar Keebler® Toasty Crackers with Peanut Butter	\$1.50	\$42.89	\$1.09	45.3%	200
08/24/2025	528072	20 10/1.6oz 10/1.6oz	Rice Krispies Treats Homestyle Counter NEW RKT Homestyle Chocolatey Chip RKT Homestyle Original	\$1.00	\$23.66	\$2.09	43.4%	100







EARN UP TO 12% on retailer program



Prices subject to change due to manufacturer price increases

SNACKS



42.6% PROFIT

DELIVERY DATE	ITEM #	SIZE	DESCRIPTION	ALLOW	N E T C O S T	SRP	G.P.%	
08/03/2025	789767	48	Nerds SweeTarts LTO Ropes Share C-Top 48 ct	\$12.50	\$82.35	\$2.99	42.6%	300
		12/3oz	Nerds Clusters Share					
		12/3oz	Nerds Clusters Very Berry Share					
		12/3.5oz	SWT Cherry Rope Share					
		12/3.5oz	SWT Red, White and Blue Ropes Share					



CONFECTIONS

Prices subject to change due to manufacturer price increases

CONFECTIONS



43.1% PROFIT

DELIVERY DATE	ITEM #	SIZE	DESCRIPTION	ALLOW	NET COST	SRP	G.P.%	
08/03/2025	784168	48	Kinder Joy Harry Potter 48ct	\$11.38	\$76.21	\$2.79	43.1%	400
		24/.7oz	Kinder Joy Everyday Egg					
		24/.7oz	Kinder Joy Harry Potter Quidditch Egg					

FERRERO



58.3% **PROFIT**

D E L I V E R Y D A T E	ITEM #	SIZE	DESCRIPTION	ALLOW	NET COST	SRP	G.P.%	
08/17/2025	265602	96 48/2.8oz 48/2.8oz	Mamba 2 Flavor CU 96ct Mamba Berrytasty 3 Brick Mamba Fruit 3 Brick	\$16.00	\$79.69	\$1.99	58.3%	200
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CONFECTIONS

SAVE UP TO \$0.30

DELIVERY DATE	ITEM #	SIZE	DESCRIPTION	ALLOW	SRP	
Buy Now	589023	1/8oz	BB Sport Ultra Lotion 50 SPF	\$0.30	\$15.99	30
Buy Now	703179	1/6oz	BB Sport Ultra Spray 50 SPF	\$0.30	\$15.99	30
Buy Now	520969	1/8oz	BB Sport Ultra Lotion 30 SPF	\$0.30	\$13.99	30
Buy Now	701408	1/6oz	BB Sport Ultra Spray SPF30	\$0.30	\$14.79	30
Buy Now	731985	1/20ct	Wet Ones Fresh Scent Hand Wipes	\$0.02	\$2.79	7









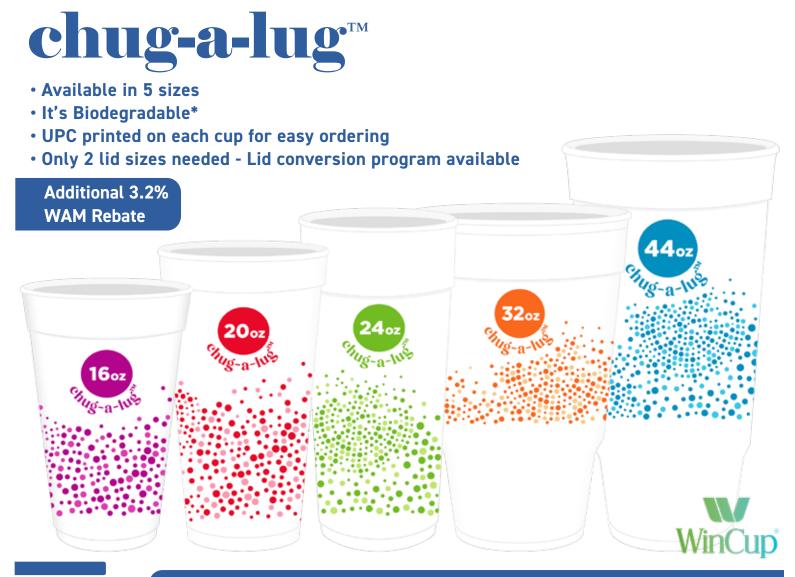




UP TO **57.9%** PROFIT

DELIVERY		SIZE			NET		
DATE	ITEM #	SIZE	DESCRIPTION	ALLOW	COST	SRP	G.P.%
10/05/2025	909062	32	Trojan 32 ct. Counter Unit	\$5.00	\$60.49	\$4.49	57.9%
		4/3ct	Trojan ENZ Lubricated				
		16/3ct	Trojan Magnum Lubricated				
		4/3ct	Trojan Ultra Ribbed				
		8/3ct	Trojan Ultra Thin Lubricated				
10/05/2025	909063	32	Trojan Variety Counter Unit	\$5.00	\$62.99	\$4.49	56.2%
10/03/2023	909062	32 4/3ct	ENZ Lubricated	φ 5 .00	<i>ф</i> 02.99	J4.49	50.270
		4/3ct	Fire & Ice				
		4/3ct	Magnum Lubricated				
		4/3ct	Magnum Ultra Thin				
		4/3ct 4/3ct	Pleasure Pack				
		4/3ct 4/3ct	Ultra Lubricated	and the state of the state	2011 1		allow and
		4/3ct	Ultra Ribbed	TRO	- A	N D	11/2
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HO CO	, INC	Mariana H	MAGNUM TRUAM		JAN T	EARN I 1.5 on retailer	UP TO 5%





SPECIAL DESIGN ALLOWS ALL 5 SIZES TO FIT IN MOST CAR CUP HOLDERS

GENERAL MERCH

ltem #	UPC	QTY	Description	Cost
			chug-a-lug 16oz cup	
			chug-a-lug 20oz cup	
			chug-a-lug 24oz cup	
			chug-a-lug 32oz cup	
			chug-a-lug 44oz cup	
			VIO lid for 32/44 oz	
			VIO lid for 16/20/24 oz	

*Cups biodegrade 92% over 4 years, lids biodegrade 86.8% over 7.9 years, straws biodegrade 88.5% over 7 years. Tested under conditions that simulate both wetter and biologically active landfills using the ASTM D5511 test. Wetter or biologically active landfills may not exist in your area. The stated rate and extent of degradation do not mean that the product will continue to decompose.



SAVE UP TO **\$3.00**

DELIVERY DATE	ITEM #	SIZE	DESCRIPTION	ALLOW	SRP	
Buy Now	788114	12/12oz	NEW Capri Sun Bottle Fruit Punch	\$2.50	\$1.99	
Buy Now	788112	12/12oz	NEW Capri Sun Bottle Pacific Cooler	\$2.50	\$1.99	
Buy Now	788113	12/12oz	NEW Capri Sun Bottle Strawberry Kiwi	\$2.50	\$1.99	
Buy Now	703956	12/6.75oz	Kool-Aid Burst Blue Moon	\$1.86	\$1.99	
Buy Now	703954	12/6.75oz	Kool-Aid Burst Cherry	\$1.86	\$1.99	
Buy Now	703962	12/6.75oz	Kool-Aid Burst Tropical Punch	\$1.86	\$1.99	
Buy Now	712246	1/3.5oz	Kraft Mac & Cheese Big Bowl Spiral	\$0.50	\$5.99	
Buy Now	712245	1/3.5oz	Original Mac & Cheese Big Bowl	\$0.50	\$5.99	
Buy Now	712248	1/5oz	Original Velveeta Big Bowls	\$0.50	\$5.99	
Buy Now	772095	1/7.25oz	Kraft Mac & Cheese Blue Box	\$0.20	\$2.99	
Buy Now	701087	1/2.05oz	Kraft Easy Mac Cup Original	\$0.30	\$2.99	
Buy Now	712976	1/1.9oz	Lunchables Snack Size - Ham Cheddar	\$0.25	\$2.09	
Buy Now	712977	1/1.3oz	Lunchables Snack Size - Mozz & Pepperoni	\$0.25	\$2.09	
Buy Now	712978	1/1.9oz	Lunchables Snack Size - Turkey Cheddar	\$0.25	\$2.09	
Buy Now	N/A	7/3.3oz	OM Bites Ham & Monterey Jack	\$3.00	\$3.99	
Buy Now	589014	1/2oz	OM P3 Turkey Colby Almond	\$0.30	\$2.99	



SAVE UP TO \$1.50

A PEEL HERE

Kraft

string cheese Mozzarella

LOW-MOISTURE PART-SKIM MOZZARELLA CHEESE 🔘 D FOR NUTRITION INFORMATION CALL: 1-800-634-1984

INGREDIENTS: FASTEURZEDPART-SVIM MUK WIEGAR SAUTEDZWES(NDI-AWAMA)

CUITAINS: MILK. KRAFT HEINZ FODDS COMPANY CHICADU, LA GOOT Chicadu, Carlonger, Schuld Be Pieces, Children Schuld Be Seated And Supervised While Esting.

KEEP KIDS SAFE: TO AVOID CHOKING, KIDS SHOULD ALWAYS OPEN THE STRING Cheese wrapper with their hands, not their teeth. **KEEP REFRIGERATED** 04050032071900 BEST WHEN USED BY

CONTAINS: MILK.

DELIVERY DATE	ITEM #	SIZE	DESCRIPTION	ALLOW	SRP	
Buy Now	529731	14/1oz	Cracker Barrel Extra Sharp Cheese Stick	\$0.50	\$0.99	
Buy Now	378904	24/1oz	Kraft Mozzarella String Cheese	\$1.50	\$1.09	





3.5% on retailer program + bonus with scan data

GROCERY